



How to
become an
aged care
adviser

Looking for resources and training to bring aged care advice into your practice?

Find out where to find relevant knowledge and support

More than half of financial advisers offer aged care advice. For those who don't, 40% plan to in the future¹.



1. Training and accreditation

- **Aged Care Steps – www.agedcaresteps.com.au**

Aged Care Steps provides support to financial advisers, lawyers, accountants and other professionals offering aged care services to clients. On their website you'll find information about their services, tools and training that can help you incorporate aged care advice into your practice.

- **Aged Care Gurus – www.agedcaregurus.com.au**

Aged Care Gurus provide a powerful software solution together with the education, tools and support professionals need to deliver quality advice to clients beyond retirement. They have a national network of specialists advisers for consumers seeking advice. Advisers wishing to have their expertise recognised can undertake one of two education pathways to achieve the Retirement Living and Aged Care Specialist® designation.

¹ Of the advisers who took part in the Marketing Pulse Adviser Survey, December 2019.

2. Government resources

- **My Aged Care – www.myagedcare.gov.au**

This government portal is for older Australians exploring their aged care options. It provides information about the types of services available and the steps involved on the journey to organising aged care.

3. Client resources

- **Stroke Foundation Australia – www.strokefoundation.org.au**

The Stroke Foundation is a national charity that builds community awareness around the prevention and treatment of stroke. They stand alongside stroke survivors and their families, healthcare professionals and researchers.

- **Dementia Australia – www.dementia.org.au**

As the peak body for Australians living with dementia, and their carers, Dementia Australia provides education, resources and research to help all Australians contribute to creating dementia-friendly communities. According to Dementia Australia 52% of people in residential aged care have dementia, so it can help to stay informed about the latest policy, education and practices for this health issue.

- **Arthritis Australia – www.arthritisaustralia.com.au**

Arthritis Australia is the peak body for Australians living with Arthritis. It provides information, resources and support for sufferers and their families. It also runs an advocacy program and provides up-to-date information on research studies.

- **Osteoporosis Australia – www.osteoporosis.org.au**

With the aim of improving awareness of osteoporosis in Australia, Osteoporosis Australia provides information on prevention, early detection, current research and fundraising, and promotes relevant events.

The Challenger Technical Services Team - technical support for your client strategies

As you navigate aged care options with clients, having access to the right technical resources can be invaluable. The Challenger Technical Services team specializes in both pre and post retirement and aged care advice issues. The team develops technical tools and collateral for advisers, including the Challenger Aged Care Calculator, Aged Care Guide and a monthly newsletter. The team is also on hand via phone or email to provide technical information to support your aged care advice.

Discover how Challenger can support you in developing aged care advice for your clients



Call the Challenger Adviser Services team on 1800 621 009 or speak to your [Challenger BDM](#).



Log in or register for [AdviserOnline](#) to access our aged care resources.